**Best Channel Program**

Briefly describe your partner program - i.e. length of time in operation, how it works, size of partner base, how rebates work, how partners get involved, what it offers partners?

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Do you have a partner portal? If so can you give some details of the benefits it provides partners?

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How user friendly is it? Why do partners want to work with you?

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How much time/money do you invest in your partner program each year? Why does it stand out from the competition?

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How does it help your India partners? Do they enjoy working with you? Why? \*

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Please provide India partner testimonials, this is key to a strong entry "

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